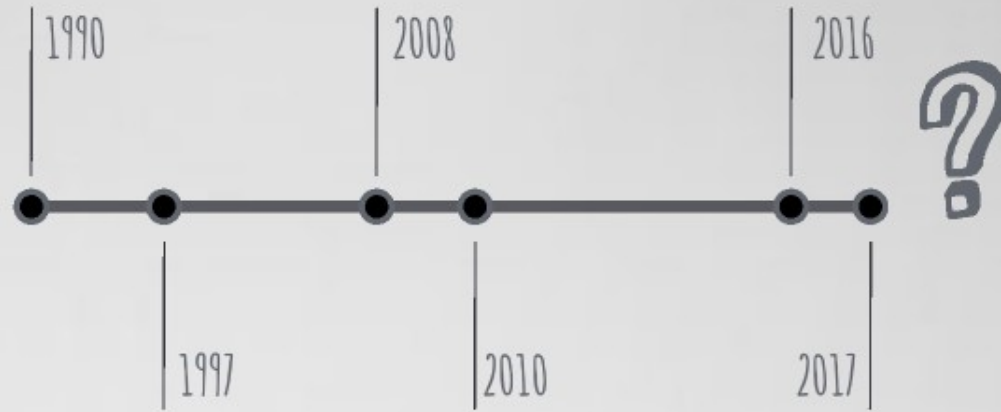




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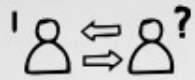


HOW WE GOT HERE

History of the City of Sarasota's Collection and Transfer System

"KNOW BEFORE YOU GO"

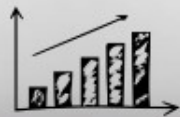
CONTACT
INFO



OPERATIONS
ASSESSMENT



CITY OF
SARASOTA



LESSONS
LEARNED

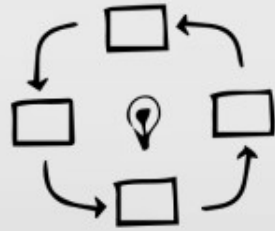


OUTCOMES



PROCUREMENT
STRATEGY





PROCUREMENT PLANNING

How to have a successful bid?

1

2

3

TIP 1

Identify
Potential
Obstacles &
Prior Lessons
Learned

TIP 2

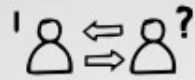
Assess Options
to Mitigate the
Negative Effects
of the Potential
Obstacles

TIP 3

Solutions the
City of Sarasota
Implemented
into the
Procurement

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CITY OF
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LESSONS
LEARNED

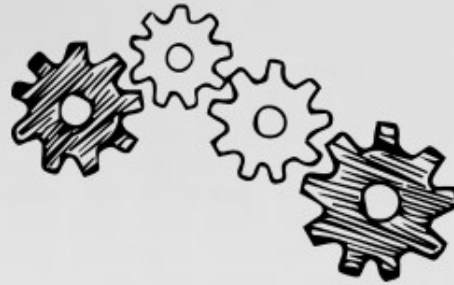


OUTCOMES



PROCUREMENT
STRATEGY





THE NUTS AND BOLTS

What are your Transfer Station Operational Costs?

TRANSFER
STATION

BASELINE
ASSESSMENT

SCENARIO
ANALYSIS

FINANCIAL
ANALYSIS

TRANSFER STATION

Overveiw of Facility

Aspects that Increase Efficiencies

BASELINE ASSESSMENT

Site Visit

Facility Records Review

SCENARIO ANALYSIS

Collection Truck Efficiencies

Full Time Employees Needed

Hours of Operation

Transfer Truck Utilization

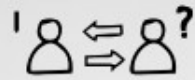
FINANCIAL ANALYSIS

Cost per Ton

Sensitivity Analysis

"KNOW BEFORE YOU GO"

CONTACT
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OPERATIONS
ASSESSMENT



CITY OF
SARASOTA



LESSONS
LEARNED



OUTCOMES



PROCUREMENT
STRATEGY





"KNOW BEFORE YOU GO"

Helped the City...

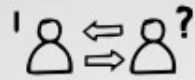
ASSESS THE
RFP RESULTS

MAKE
DECISIONS

COLLECTIONS
ASSESSMENT

"KNOW BEFORE YOU GO"

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OPERATIONS
ASSESSMENT



CITY OF
SARASOTA



LESSONS
LEARNED



OUTCOMES



PROCUREMENT
STRATEGY



LESSONS LEARNED

All Solid Waste is Local

Every entity is unique with different needs and services

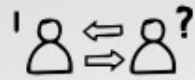
Keep your options open

Know the practicality and financial implications of your decisions



"KNOW BEFORE YOU GO"

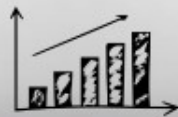
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LESSONS
LEARNED



OUTCOMES



PROCUREMENT
STRATEGY



QUESTIONS

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